

BUSINESS SERVICES RESOURCE CATALOG

VOLUME I, ISSUE 1

OCTOBER 18, 2010

- > Grants
- > Tax Credits
- > Rebates & Reimbursements
- > Financing
- > Other Funding
- > Other Services

Disclaimer: Contained within this document is a snapshot of information available to us as of the date on the cover. We will update our Business Services Resource Catalog every six months. For the most current information, please contact the individual agencies or departments listed.

While some of the resources have expiration dates that may have past, the intent is to provide a list of all programs that have been available within the past year so that regional teams and/or business can be aware of them and look for them in the future.

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GRANTS

Program: Air Quality Improvement Program (AQIP): Hybrid

Truck and Bus Voucher Incentive Project (HVIP)

Agency/Dept.: Air Resources Board

Industry: Air Quality, Alternative and Renewable Fuel, Carbon

Reduction, Hybrid Truck and Bus, Clean Vehicle and

Equipment

Description:

The cornerstone of the AQIP for FY 2009-10 is the \$20.4 million Hybrid Truck and Bus Voucher Incentive Project (HVIP), aimed at accelerating California deployment of new hybrid medium- and heavy-duty vehicles. ARB has teamed with CALSTART to implement this streamlined, first-come, first-serve program. The HVIP Implementation Manual defines the roles and responsibilities of ARB, CALSTART, vehicle dealers, and vehicle purchasers in project implementation. ARB must approve hybrid truck and bus models for them to become eligible for the program.

Funds Available: \$15,000 - Max Per \$20.4 million

\$45,000 per **Applicant:**

vehicle

Eligible Applicants:

Buyers of heavy-duty hybrid trucks

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete

(916) 445-6138

Program: Air Quality Improvement Program (AQIP): Zero-

Emission Vehicle and Plug-In Hybrid Light-Duty Vehi-

cle (Clean Vehicle) Rebate Project

Agency/Dept.: Air Resources Board

Industry: Air Quality, Alternative and Renewable Fuel, Carbon

Reduction, Hybrid Truck and Bus, Clean Vehicle and

Equipment

Description:

The Zero-Emission and Plug-In Hybrid Light-Duty Vehicle (Clean Vehicle) Rebate Project is intended to encourage and accelerate zero-emission vehicle deployment and technology innovation. Rebates for clean vehicles are now available through the Clean Vehicle Rebate Project (CVRP) funded by the Air Resources Board (ARB) and implemented statewide by the California Center for Sustainable Energy (CCSE).

Funds Available: Up to \$5,000 for **Max Per** \$4.1 million

light-duty vehi- **Applicant:**

cles and \$20,000 for commercial vehicles

Eligible Applicants:

Buyers of zero-emitting cars, motorcycles and commercial vehicles

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete

(916) 445-6138

Program: Air Quality Improvement Program (AQIP): AB 118

Zero-Emission Agricultural UTV Rebate Project

Agency/Dept.: Air Resources Board

Industry: Air Quality, Alternative and Renewable Fuel, Carbon

Reduction, Hybrid Truck and Bus, Clean Vehicle and

Equipment

Description:

The \$1.1 million Zero-Emission Agricultural Utility Terrain Vehicle (Agricultural UTV) Rebate Project is intended to encourage and accelerate the use of zero-emission work vehicles for use in California agricultural operations, as defined by ARB's Regulation for In-Use Off-Road Diesel Vehicles, by providing rebates for the purchase of new, eligible all terrain and utility vehicles on a first come, first serve basis. Rebates for these vehicles are now available through the Agricultural UTV Rebate Project and implemented statewide by the San Joaquin Valley Unified Air Pollution Control District (SJVUAPCD).

Funds Available: 25% of base **Max Per** \$1.1 million

MSRP **Applicant:**

Eligible Applicants:

Buyers of electric ATVs for agricultural use

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete

(916) 445-6138

Program: Air Quality Improvement Program (AQIP): AB 118

Advanced Technology Demonstration Projects

Agency/Dept.: Air Resources Board

Industry: Air Quality, Alternative and Renewable Fuel, Carbon

Reduction, Hybrid Truck and Bus, Clean Vehicle and

Equipment

Description:

The purpose of the Advanced Technology Demonstration Projects is to help accelerate the next generation of advanced technology vehicles, equipment, or emission controls which are not yet commercialized. Local air districts and other public agencies would be eligible to apply for these projects to demonstrate promising technologies to reduce emissions in their regions. This project was approved for up to \$9 million in the FY-2009-10 AQIP Funding Plan.

treatment and \$1 million for marine hybridi-

zation

Eligible Applicants:

Air districts and other public agencies

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete

(916) 445-6138

Program: Air Quality Improvement Program (AQIP): Hybrid Off-

Road Equipment Pilot Project

Agency/Dept.: Air Resources Board

Industry: Air Quality, Alternative and Renewable Fuel, Carbon

Reduction, Hybrid Truck and Bus, Clean Vehicle and

Equipment

Description:

The project will encourage deployment of hybrid off-road equipment in California fleets by funding about half the incremental cost of commercialized off-road equipment. The project will also include funding to quantify the emission benefits of the hybrid system over the equipments typical duty cycle. This pilot project could provide the foundation for a hybrid off-road equipment voucher or rebate project in future funding years.

Funds Available: \$3 million Max Per

Applicant:

Eligible Applicants:

Buyers of hybrid off-road equipment

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete

(916) 445-6138

Program: Air Quality Improvement Program (AQIP): AB 118

Lawn and Garden Equipment Replacement Project

Agency/Dept.: Air Resources Board

Industry: Air Quality, Alternative and Renewable Fuel, Carbon

Reduction, Hybrid Truck and Bus, Clean Vehicle and

Equipment

Description:

The purpose of the Lawn and Garden Equipment Replacement (LGER) Project is to encourage further development and deployment of cordless zero-emission lawn and garden equipment. ARB The availability of incentive funding will help bring a variety of residential and commercial cordless zero-emission equipment to the market.

Funds Available: Up to \$250 per Max Per

mower Applicant:

Eligible Applicants:

Local air districts designated as non-attainment of the federal 8-hour ozone standard.

Due Date: On-going and contingent on funding availability

Contact: Lucina Negrete

(916) 445-6138

Program: Carl Moyer Memorial Air Quality Standards

Attainment Program

Agency/Dept.: Air Resources Board

Industry: Diesel Engines, Air Pollution, Clean Air, Retrofit, Con-

struction Equipment, Off-road Equipment

Description:

Grants provided for cleaner than required engines, equipment and other sources of pollution that address early or extra emission reductions. Grants range from less depending on the type of equipment and emissions reduced. Funding is limited by a cost-effectiveness cap of \$16,400 per ton of pollutant emissions reduced.

Funds Available: than \$5,000 to Max Per

over \$1 million Applicant:

Eligible Applicants:

Public and private owners of heavy-duty diesel and certain large spark emission equipment, including on-road trucks, off-road mobile construction and agricultural equipment, marine vessels, locomotives, forklifts and agricultural irrigation pumps

Due Date: Contact local air pollution control district for informa-

tion on application deadlines.

Contact: Charles Kersey

(916) 322-6922

ckersey@arb.ca.gov

Program: Goods Movement Emission Reduction Program

Agency/Dept.: Air Resources Board

Industry: Trade Corridors, Goods Movement, Air Districts, Sea-

ports, Freight, Emission Reductions, Harbor Craft, Cargo Equipment, Shore Power, Ships at Berth, Retro-

fits

Description:

Program provides grants to local agencies for quick reduction of air pollution emissions and health risk from freight movement along California's trade corridors. Equipment owners apply for grants from local agencies to upgrade and replace diesel equipment. Projects funded under this program must achieve early or extra emission reductions not otherwise required by law or regulation.

Funds Available: \$1 billion over

four fiscal years: 2007-2011.

Max Per Applicant:

Trade corridor funding targets are: Bay Area - \$140 million; Central Valley - \$250 million; Los Angeles/Inland Empire - \$550 million; and, San Diego/Border Region - \$60 million. Categories targeted for funding include: \$700 million - heavy duty diesel trucks (\$5,000-\$60,000); \$100 million - diesel locomotives (up to \$2 million); \$160 million - ships at berth (up to \$3.5 million) and cargo handling equipment (up to \$100,000); and \$40 million for harbor craft (up to \$190 per hp)

Eligible Applicants:

Local agencies, such as air districts and seaports, can apply for the competitive grants. The local agencies awarded the grants in turn provide funds (competitive basis) to equipment owners who operate equipment at least 50% of the time in the four trade corridors.

Due Date: Various deadlines; fund availability is based on ARB

receiving upfront proceeds from bond sales

Contact: Barbara Van Gee

(916) 323-1523

bvangee@arb.ca.gov

Program: School Bus Retrofit and Replacement Account

Agency/Dept.: Air Resources Board

Industry: Air Pollution

Description:

Program reduces school children's exposure to both cancer-causing and smog-forming pollution. Program provides grant funding for new, safer school buses and retrofits existing buses on the road with air pollution control equipment

Funds Available:

Max Per Applicant: *Maximum of \$140,000 per bus

replaced

*Maximum of \$20,000 per retrofit

installed

*Maximum of 10% of replacement costs can be awarded to CNG

Eligible Applicants:

Public school districts

Due Date: Contact local air pollution control district for informa-

tion on application deadlines.

Contact: Heather Arias

(916) 324-6429

harias@arb.ca.gov

Program: Nontoxic Dry Cleaning Incentive Program (AB 998)

Agency/Dept.: Air Resources Board

Industry: Perchlorethylene, Dry Cleaning, Air Quality

Description:

Program provides grants to help eligible dry cleaners transition from Perc machines to CO2 cleaning systems that are water-based, non-toxic and non-smog forming.

Funds Available: \$10,000 per site **Max Per** \$10,000 per site

Applicant: based on AB 998

legislation

Eligible Applicants:

Dry cleaners which are seeking to replace existing Perc machines with water-based or CO2 cleaning technologies only

Due Date: Applications accepted on a continuous basis

Contact: Hafizur Chowdhury

(916) 322-2275

hchowdhu@arb.ca.gov

Program: Economic Development Assistance Programs

Agency/Dept.: Department of Commerce Economic Development

Administration (EDA)

Industry: Varies

Description:

CFDA#s:

11.300 -- Investments for Public Works and Economic Development Facilities

11.302 -- Economic Development Support for Planning Organizations

11.303 -- Economic Development Technical Assistance

11.307 -- Economic Adjustment Assistance

11.313 -- Trade Adjustment Assistance

Funds Available: Max Per

Applicant:

Eligible Applicants:

County governments, City or township governments, Special district governments, Public and State controlled institutions of higher education, Native American tribal governments (Federally recognized), Nonprofits having a 501(c)(3) status with the IRS, other than institutions of higher education, Nonprofits that do not have a 501(c)(3) status with the IRS, other than institutions of higher education, Private institutions of higher education, Others (see text field entitled "Additional Information on Eligibility" for clarification)

Due Date: Sep 30, 2010 Applications are accepted on a con-

tinuing basis and processed as received

Contact: Lindsey Pangretic

grants@eda.doc.gov

Program: EDA American Recovery Act Program

Agency/Dept.: Department of Commerce Economic Development

Administration (EDA)

Industry: Varies

Description:

To fund projects that will advance economic growth in communities and regions experiencing chronic high unemployment and low per capita income.

Funds Available: \$150 Million Max Per

Applicant:

Eligible Applicants:

(i) District Organization; (ii) Indian Tribe or a consortium of Indian Tribes; (iii) State, a city or other political subdivision of a State, including a special purpose unit of a State or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions; (iv) institution of higher education or a consortium of institutions of higher education; or (v) public or private non-profit organization or association acting in cooperation with officials of a political subdivision of a State.

Due Date: 6/30/2010

Contact:

Program: i6 Challenge

Agency/Dept.: Department of Commerce Economic Development

Administration (EDA)

Industry: Varies

Description:

A new, multi-agency innovation competition led by the U.S. Department of Commerce (DOC) and its Economic Development Administration (EDA). The DOC and EDA will coordinate this funding opportunity with the National Institutes of Health (NIH), the National Science Foundation (NSF), and the U.S. Patent and Trademark Office (USPTO) to leverage federal resources and maximize available funding to i6 Challenge winners. The i6 Challenge is designed to encourage and reward innovative, ground-breaking ideas that will accelerate technology commercialization and new venture formation across the United States, for the ultimate purpose of helping to drive economic growth and job creation.

Funds Available: \$12 Million Max Per

Applicant:

Eligible Applicants:

In accordance with the Public Works and Economic Development Act of 1965 (PWEDA), only the following types of entities are eligible to receive funding assistance from EDA: 1. District Organization (as defined in 13 C.F.R. § 304.2); 2. Indian Tribe or a consortium of Indian Tribes; 3. State, city, or other political subdivision of a State, including a special purpose unit of a State or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions; 4. Institution of higher education or a consortium of institutions of higher education; or 5. Public or private non-profit organization or association acting in cooperation with officials of a political subdivision of a State.

Due Date: 7/15/2010

Contact:

Program: Alternative and Renewable Fuel and Vehicle

Technology Program - AB 118

Agency/Dept.: California Energy Commission

Industry: Alternative fuel and transportation technology

Description:

The California Energy Commission has approximately \$100 million in their AB 118 Investment Plan to develop and deploy alternative and renewable fuels and advanced transportation technologies.

Funds Available: Varies according Max Per Varies

to Investment Applicant:

Plan allocation categories.

Eligible Applicants:

Varies

Due Date: Opportunities all year long. Watch for solicitations

through list server.

Contact: Fuels and Transportation Division

(916) 654-4634

AB118@energy.state.ca.us

Program: Public Interest Research (PIER)

Agency/Dept.: California Energy Commission

Industry: Varies

Description:

Grants are available for research in varies areas identified by the Commission. Grants are also available through the Energy Innovations Small Grants Program.

Funds Available: Varies Max Per Varies

Applicant:

Eligible Applicants:

Varies

Due Date: Opportunities all year long. Watch for solicitations

through listerver.

Contact: Research, Development, Deployment Division

(916) 654-4877

Research@energy.state.ca.us

Program: Energy Innovations Small Grant Program

Agency/Dept.: California Energy Commission

Industry: Energy Innovations

Description:

Program provides up to \$95,000 for hardware projects and \$50,000 for modeling projects to small businesses, non-profits, individuals and academic institutions to conduct research that establishes the feasibility of new, innovative energy concepts.

Funds Available: Up to \$ 95,000 Max Per Varies

Applicant:

Eligible Applicants:

Varies

Due Date: Opportunities all year long. Watch for solicitations

through list server

Contact: EISG Program Administrator

(619) 594-1049

eisgp@energy.state.ca.us

Program: Environmental Enforcement and Training Grants

Agency/Dept.: California Environmental Protection Agency

Industry: Environmental Enforcement

Description:

Program provides financial Assistance for environmental enforcement, education and training to enhance statewide enforcement of environmental laws. Funding sources are donations from environmental enforcement settlements that contribute to the Environmental Enforcement and Training Account. (Penal Code Section 14300)

Funds Available: Varies Max Per Varies

Applicant:

Eligible Applicants:

Public agencies or non-profit organizations

Due Date: Grant application period is annually September 1-30

Contact: Jami Ferguson

(916) 322-2935

iferguson@calepa.ca.gov

Program: Environmental Justice Small Grants Program

Agency/Dept.: California Environmental Protection Agency

Industry: Environmental Justice

Description:

Program provides grants to eligible community-based grassroots non-profit organizations and federally recognized tribal governments that are located in areas adversely affected by environmental pollution and hazards and are involved in addressing environmental justice concerns.

Funds Available: Varies **Max Per** Maximum **Applicant:** \$20,000 per

project

Eligible Applicants:

Community non-profit 501 (c) (3) organizations and tribal governments

Due Date: Contingent upon funding availability

Contact: Malinda Dumisani

(916) 445-9480

mdumisani@calepa.ca.gov

Program: Rural CUPA (California State Unified Program) Reim-

bursement Program

Agency/Dept.: California Environmental Protection Agency

Industry: Hazardous Materials

Description:

Provides reimbursement of funds to rural counties for activities associated with implementing the California State Unified Program (CUPA). A CUPA is a local agency that is responsible for hazardous materials management and oversight.

Funds Available: Max Per \$60,000 per

Applicant: CUPA

Eligible Applicants:

13 CUPAs, local agencies responsible for hazardous materials management and oversight, identified by legislation

Due Date: Deadline is September 30, 2010. Deadline each year

September annually.

Contact: Kareem Taylor

(916) 327-9557

kareemt@calepa.ca.gov

Program: Small Business Innovation Research Program Phase I

Agency/Dept.: National Institute of Food and Agriculture (NIFA)

Industry: Agriculture

Description:

To provide an opportunity for US-owned, for-profit small business firms to submit innovative, applied, research and development projects that address important problems facing American agriculture and have the potential to lead to significant public benefit if the research is successful. Research proposals are accepted in any of the following topic areas: 1) Forests and Related Resources; 2) Plant Production and Protection - Biology; 3) Animal Production and Protection; 4) Air, Water, and Soils; 5) Food Science and Nutrition; 6) Rural Development; 7) Aquaculture; 8) Biofuels and Biobased Products; 9) Marketing and Trade; 10) Animal Manure Management; 11) Small and Mid-Size Farms; and 12) Plant Production and Protection - Engineering.

Funds Available: \$21,881,251 Max Per Applicant:

Eligible Applicants:

Small Businesses

Due Date: 9/2/2010

Contact:

More Info:

The SBIR program exists in three phases. The purpose of Phase I is to prove the scientific or technical feasibility of the proposed research and development effort. Phase I projects typically are for 8 months. Phase II is the principal research and development effort and often involves moving the project from the laboratory to the field or the development of prototypes. Phase II projects typically are for 24 months. Phase III is the commercialization phase and there is no SBIR support provided for this phase.

Program: Small Business Innovation Research Program (SBIR)

Phase I Commercialization Assistance Program (CAP)

Agency/Dept.: National Institute of Food and Agriculture (NIFA)

Industry: Agriculture

Description:

Funds Available: \$100,000 Max Per Applicant:

Eligible Applicants:

Public and State controlled institutions of higher education, Private institutions of higher education, For profit organizations other than small businesses, Small businesses, Others (see text field entitled "Additional Information on Eligibility" for clarification)

Due Date: 7/15/2010

Contact:

More Info:

Program: Regional Cluster Initiative

Agency/Dept.: Small Business Administration

Industry: Varies

Description:

To support economic development and job creation through existing regional clusters.

Funds Available: Max Per \$600K/project

Applicant:

Eligible Applicants:

Due Date: 8/16/2010

Contact: <u>clusters@sba.gov</u>

Program: Brownfields Revolving Loan Fund Program

Agency/Dept.: Department of Toxic Substances Control

Industry: Brownfields

Description:

Program provides low-interest loans for financing cleanup of sites by eligible public or private property owners, including government and private property owners, as well as non-profits. Sub-grants awarded to government and non-profits only.

Funds Available: Max Per Up to \$200,000

Applicant: per subgrant

and \$200,000 -\$900,000 for loans (see website for exceptions from U.S.

EPA.

Eligible Applicants:

Borrowers can be any public or private entity with control over or access to a Brownfields site. (See website for additional information.)

Due Date: Applications accepted on a continuous basis

Contact: Thomas Cota

(714) 484-5459

tcota@dtsc.ca.gov

Program: Rural Microentrepreneur Assistance Program (RMAP)

Agency/Dept.: U.S. Department of Agriculture's Rural Develop-

ment, Business and Cooperative Programs

Industry: Agriculture

Description:

The purpose of the RMAP program is to support the development and ongoing success of rural microentrepreneurs and microenterprises. Direct loans and grants are made to selected Microenterprise Development Organizations (MDOs).

Funds Available: \$8.9 Million Max Per

Applicant:

Eligible Applicants:

Non-profit entities, Indian tribes, and public institutions of higher education that, for the benefit of rural microentrepreneurs and microenter-prises, provides training and technical assistance, makes microloans or facilitates access to capital or another related service, and/or has demonstrated record of delivering, or an effective plan to develop a program to deliver such services.

Due Date: 7/16/2010

Contact:

Program: Clean Beach Initiative Grant Program

Agency/Dept.: State Water Resources Control Board

Industry: Clean beaches, Coastal Waters

Description:

Program provides grants to improve coastal water quality at public beaches to ensure the beach waters meet bacteriological standard.

Funds Available: Max Per \$100,000 - \$5

Applicant: million

Eligible Applicants:

Public agencies and nonprofit organizations (501c)

Due Date: Not currently accepting applications but anticipate in

near future. To be notified of CBI program announcements, please sign up for email notification using the

email list subscription form.

Contact: Patricia Leary

(916) 341-5167

pleary@waterboards.ca.gov

http://www.waterboards.ca.gov/resources/email subscriptions/swrcb subscribe.shtml

Program: Emergency, Abandoned and Recalcitrant Account

Agency/Dept.: State Water Resources Control Board

Industry: Petroleum

Description:

Program provides grants to pay for costs associated with investigation and cleanup of abandoned sites with no cooperative responsible party

Funds Available: Max Per Maximum \$1.5

Applicant: million per site

Eligible Applicants:

Local government and regional boards

Due Date: Applications accepted on a continuous basis

Contact: Judy Reid

(916) 341-5760

ireid@waterboards.ca.gov

Program: Federal 319(h) NPS Grant Program

Agency/Dept.: State Water Resources Control Board

Industry: Water Pollution

Description:

This program is an annual federally funded nonpoint source pollution control program that is focused on controlling activities that impair beneficial uses and on limiting pollutant effects caused by those activities.

Funds Available: Max Per Varies

Applicant:

Eligible Applicants:

Nonprofit organizations, local government agencies

Due Date: Funds available next year. Sign up for email notifica-

tion notice at http://www.waterboards.ca.gov/

resources/email subscriptions/

swrcb subscribe.shtml and click on Nonpoint Source

Pollution Control Program.

Contact: Patricia Leary

(916) 341-5167

pleary@waterboards.ca.gov

Program: Orphan Site Cleanup Fund (Recovery Act funds)

Agency/Dept.: State Water Resources Control Board

Industry: Petroleum, Brownfield Site

Description:

This program provides grants to pay for costs associated with investigation and cleanup of sites with no financially viable responsible party.

Funds Available: Max Per Maximum \$1.5

Applicant: million per site

Eligible Applicants:

Local government, non-governmental organizations (NGO), developers

Due Date: Applications accepted on a continuous basis

Contact: Judy Reid

(916) 341-5760

jreid@waterboards.ca.gov

Program: Replace, Remove or Repair Underground Storage

Tanks

Agency/Dept.: State Water Resources Control Board

Industry: Water

Description:

Grants and Loans to assist with the expense of replacing, removing, upgrading, or making other specified improvements to petroleum underground storage tanks

Funds Available: Max Per \$50,000 for

Applicant: grants and up to

\$750,000 for

loans

Eligible Applicants:

Small business

Due Date: On-going

Contact: Ron Duff

(916) 341-5353

rduff@waterboards.ca.gov

Program: Santa Monica Bay Restoration

Agency/Dept.: State Water Resources Control Board

Industry: Water

Description:

Program provides grants to implement priority actions specified in the Santa Monica Bay Restoration Plan

Funds Available: Max Per Varies

Applicant:

Eligible Applicants:

Public agencies and nonprofit organizations (501c)

Due Date: Applications accepted on a continuous basis

Contact: Jack Topel

(213) 576-6647

jtopel@waterboards.ca.gov

Program: Small Community Wastewater Grant Program

Agency/Dept.: State Water Resources Control Board

Industry: Wastewater

Description:

Small community wastewater grants for the construction of publicly owned wastewater treatment and facilities in small economically disadvantaged communities

Funds Available: Max Per \$1 million--\$3

Applicant: million per site

Eligible Applicants:

Small disadvantaged communities, defined as population of 20,000 or less and annual income of 80% of the statewide annual median household.

Due Date: Not currently accepting applications, but funding of

program expected in future.

Contact: Erin Ragazzi

(916) 341-5733

enragazzi@waterboards.ca.gov

Sign up for email notification at http://www.waterboards.ca.gov/resources/

email subscriptions/swrcb subscribe.shtml

Program: Proposition 84 Storm Water Grant Program

Agency/Dept.: State Water Resources Control Board

Industry: Contamination, Stormwater

Description:

Program provides funds for matching grants to local public agencies for reduction and prevention of storm water contamination of rivers, lakes and streams.

Funds Available: Max Per \$250,000 - \$3

Applicant: million

Eligible Applicants:

Local public agencies

Due Date: Not currently accepting applications, but funding of

program expected in future.

Contact: Erin Ragazzi

(916) 341-5733

enragazzi@waterboards.ca.gov

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email subscriptions/swrcb subscribe.shtml

Program: Underground Storage Tank Cleanup Fund

Agency/Dept.: State Water Resources Control Board

Industry: Water

Description:

Grants provide reimbursement for cleanup of leaking petroleum tanks for property owners.

Funds Available: Max Per \$50,000 - \$1.5

Applicant: million

Eligible Applicants:

Tank owners and operators

Due Date: Applications accepted on a continuous basis

Contact: John Russell

(916) 341-5353

jrussell@waterboards.ca.gov

Program: Water Recycling Funding Program

Agency/Dept.: State Water Resources Control Board

Industry: Water Recycling, Water Conservation

Description:

The purpose of program is to promote water recycling by providing technical and financial assistance to local agencies and other stakeholders in support of water recycling projects and research. Grants are provided for the planning and construction of water recycling facilities.

Funds Available: Grant will cover Max Per Varies

50% of eligible **Applicant:**

costs up to \$75,000

Eligible Applicants:

Pubic Agencies

Due Date: Applications accepted on a continuous basis

Contact: Shahala Faranak

(916) 341-5737

sfaranak@waterboards.ca.gov

TAX CREDITS

Program: Elective Single Sales Factor

Agency/Dept.:

Industry:

Description:

California currently uses a triple apportionment corporate income tax structure method for assessing taxes on businesses. This tax system weighs a company's payroll, property, and sales when apportioning taxes. Beginning January 1, 2011 California companies will have the option to use the single sales factor method for corporate income tax.

Program: Protecting the Business Provisions from the 2008-09

Budget (Signed September 23, 2008)

Agency/Dept.:

Industry:

Description:

In signing the 2008-09 Budget, the Governor ensured that positive changes for businesses were carried over into this year's. Effective January 2010, businesses are able to share business tax credits among a related group of affiliate or subsidiary companies (known as unitary utilization). This allowance provides increased flexibility to companies to allo-

Program: Work Opportunity Tax Credit (WOTC) – Federal Tax

Credit

Agency/Dept.: Employment Development Department

Industry:

Description:

The Small Business and Work Opportunity Act of 2007 extended the WOTC Program through August 31, 2011. WOTC has two purposes:

To promote the hiring of individuals who qualify as a member of a target group, and

To provide a federal tax credit to employers who hire these individuals.

An employer may qualify for a tax credit against their federal tax liability of up to \$9,000 if the employee is a member of a designated target group and meets that group's specific requirements.

Contact: CA WOTC Coordinator

(916) 227-5153 or 1-866-593-0173 (Toll Free)

Program: California Enterprise Zone

Agency/Dept.: Department of Housing and Community

Development

Industry:

Description:

Businesses located within the boundaries of an Enterprise Zone are eligible for unique tax credits and program benefits. The first major Enterprise Zone tax credit is equivalent to the sales and use tax paid on the first \$20,000,000 (Corporate Taxpayers of qualified new or used manufacturing equipment purchased each year). Qualified machinery is machinery or parts used to:

Manufacture, process, fabricate, or otherwise assemble a product; Produce renewable energy resources; and Control air or water pollution.

The definition of "qualified property" has been expanded to include data processing and communications equipment including, but not limited to, computers, CAD systems, copy machines, telephones systems and faxes. Equipment must be purchased in California unless equipment of comparable price and quality cannot be found in California.

Program: California Enterprise Zone

Agency/Dept.: Department of Housing and Community

Development

Industry:

Description:

A credit equal to a percentage of the wages paid to a qualified employee. The credit is based on the lesser of the actual hourly wage or 150 percent of the state-established minimum wage. The credit is provided over a five-year period with 50 percent of the wages creditable in the first year of employment, 40 percent the second year, 30 percent the third year, 20 percent the fourth year, and 10 percent the fifth year. If the employee stays with the company for the entire 5-year period, the company receives credits totaling nearly \$37,400 per qualified employee. If the employee is terminated prior to 270 days of employment, the credit is recaptured.

Program: California Enterprise Zone

Agency/Dept.: Department of Housing and Community

Development

Industry:

Description:

Other Enterprise Zone benefits that may apply in certain cases include:

A 15-year carryover of up to 100 percent of net operating losses;

A business expense deduction; and

Expensing of certain depreciable property

Program: Research and Development Tax Credit

Agency/Dept.: Department of Housing and Community

Development

Industry:

Description:

Designed to encourage businesses to increase their basic research and development activities in California, the research and development tax credit allows companies to receive a 15 percent credit against their bank and corporation tax liability for qualified in-house research expenses, and a 24 percent credit for basic research payments to outside organizations. Qualified research expenses generally include wages, supplies and contract research costs. To qualify, a taxpayer's research must be conducted within California and include basic or applied research of scientific inquiry, original investigation for the advancement of scientific or engineering knowledge or improved function of a business component

Program: California Alternative Energy & Advanced Transporta-

tion Financing Authority (CAEATFA) Sales & Use Tax

Exemptions

Agency/Dept.: California State Treasurer

Industry: Alternative Energy, Advanced Transportation

Description:

Under CAEATFA's authorizing statute, the authority's purpose is to provide industry in California with different methods of financing alternative energy and advanced transportation technologies. The statute defines advanced transportation as: "emerging commercially competitive transportation-related technologies identified by the authority as capable of creating long-term, high value-added jobs for Californians while enhancing the state's commitment to energy conservation, pollution reduction, and transportation efficiency." The CAEATFA Board has directed authority staff to explore proposals for providing sales and use tax exemptions for the purchase of ZEV manufacturing equipment. The goal of this new ZEV program is to create a strong new ZEV industry within California that reduces green house gas emissions and creates new long-term high value-added jobs.

This exemption is created through a purchase and sales back approach where: CAEATFA purchases specified equipment (tangible personal property, not real property) on behalf of a company. CAEATFA finances this purchase through a bond or loan. The Company then purchases the equipment from CAEATFA. By statute, CAEATFA does not have to pay sales tax on the equipment it purchases, nor collect tax on the equipment it then sells to the company. The Board of Equalization ("BOE") oversees state sales and use tax issues and would be consulted in the process.

Contact: CAEATFA

(916) 651-8157

Rebates & Reimbursements

REBATES & REIMBURSEMENTS

Program: Cash for Appliances

Agency/Dept.: California Energy Commission

Industry: Appliance Recyclers

Description:

Rebates for specified consumer products for residents and business. Opportunity for certified California Appliance Recyclers.

Funds Available: \$10 million Max Per Varies

remaining funds **Applicant:**

Eligible Applicants:

Business and consumer applicants who meet program requirements

Due Date: Applications accepted ongoing until funds are ex-

hausted

Program: California Solar Initiative

Agency/Dept.: California Public Utilities Commission/

California Energy Commission

Industry: All industries

Description:

Solar rebates and incentives to promote solar energy

Funds Available: \$1.7 billion over Max Per \$1.5 million

10 years 2007- Applicant:

2016

Eligible Applicants:

Business and consumer applicants who meet program requirements

Due Date: Applications accepted ongoing until funds are ex-

hausted

Contact: PG&E

(877) 743-4112

solar@pge.com

San Diego Gas & Electric

(858) 244-1177

csi@energycenter.org

Southern California Edison

(800) 799-4177

CSIGroup@sce.com

Financing

FINANCING

Program: Providing Loan Assistance for California Equipment

(PLACE) Program

Agency/Dept.: Air Resources Board

Industry: Fleet Owners, Verified Exhaust Retrofits, On-road

Vehicles, Off-road Vehicles

Description:

Program provides financing for fleet owners, particularly small business owners, to gain easier access to loan opportunities. Also provides several options to increase financing accessibility, including loans, loan guarantees, and other mechanisms to assist industries affected by California Air Resources Board regulations

Funds Available: Local banks can financed up to 100% of the cost of eligible new tractors, trailers, SmartWay equipment, off-road vehicles, engine repowers, and exhaust retrofits.

Max Per Typical financed amount may range from \$10,000 to \$10,000 to \$500,000

Eligible Applicants:

On-road or off-road vehicle fleet owners who are unable to qualify for conventional loans. On-road fleets: 20 or fewer heavy-duty vehicles Off-road fleets: Businesses with 100 or fewer employees, have a primary economic effect in California, and generate less than \$10 million in revenues averaged over 3 years

Due Date: On-going and contingent on funding availability

Contact: John Kato

(916) 322-2891

jkato@arb.ca.gov

Program: Clean Energy Business Financing Program

Agency/Dept.: California Energy Commission

Industry: Clean energy manufacturing

Description:

Low interest rate loan reimbursements for manufacturers of specified clean energy components, systems, and technologies

Funds Available: \$30 million Max Per \$5 million

Applicant:

Eligible Applicants:

California based private sector clean energy manufacturing business.

Due Date: Initial application period closed. Revolving loan fund

will be established.

Contact: Fuels and Transportation Division

CEBFP@energy.state.ca.us

Program:

Alternative and Renewable Fuel and Vehicle

Technology Program - AB 118

Agency/Dept.:

California Energy Commission

Industry:

Alternative fuel and transportation

Description:

The California Energy Commission has approximately \$100 million in their AB 118 Investment Plan to develop and deploy alternative and renewable fuels and advanced transportation technologies. AB 118 financing available through the California Alternative Energy and Advanced Transportation Financing Authority (CAEATFA) and the California Pollution Control Financing Authority (CPCFA) located in the State Treasurer's Office (STO).

Funds Available: Varies according

Max Per

Varies

to Investment Plan allocation cate-

Applicant:

gories.

Eligible Applicants:

Varies

Due Date:

Opportunities all year long. Watch for solicitations

through list server

Contact:

Fuels and Transportation Division

AB118@energy.state.ca.us

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Financing

Program: California Small Business Loan Guarantee Program

(SBLGP)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The Small Business Loan Guarantee Program is administered by the Business, Transportation and Housing Agency and the state's eleven Financial Development Corporations (FDC). The program provided 1,319 guaranteed loans in Fiscal Year 2006-07, the program's highest one-year total and an increase of 51 percent since 2002-03.

Contact: http://www.iefdc.org/links/FDCs.htm

Financing

Program: Brownfields Revolving Loan Fund Program

Agency/Dept.: Department of Toxic Substances Control

Industry: Brownfields

Description:

Program provides low-interest loans for financing cleanup of sites by eligible public or private property owners, including government and private property owners, as well as non-profits. Sub-grants awarded to government and non-profits only.

Funds Available: Max Per Up to \$200,000

Applicant: per subgrant

and \$200,000 -\$900,000 for loans (see website for exceptions from U.S.

EPA.)

Eligible Applicants:

Borrowers can be any public or private entity with control over or access to a Brownfields site. (See website for additional information.)

Due Date: Applications accepted on a continuous basis

Contact: Thomas Cota

(714) 484-5459

tcota@dtsc.ca.gov

Program: Cleanup Loans and Environmental Assistance to

Neighborhoods (CLEAN) Loan Program

Agency/Dept.: Department of Toxic Substances Control

Industry: Environmental Assessments, Brownfields, Redevelop-

ment, Hazardous Waste

Description:

The CLEAN Loan Program provides low-interest loans to finance environmental assessments and hazardous waste cleanups of brownfields and underutilized urban properties.

Funds Available: Max Per Applicant: Up to \$100,000

for preliminary endangerment assessments. Up to \$2.5 million for clean up or removal of hazardous

waste for redevelopment.

Eligible Applicants:

Borrowers can be any public or private entity with control over or access to a Brownfields site. (See website for additional information.)

Due Date: Applications accepted on a continuous basis begin-

ning in late 2010.

Contact: Thomas Cota

(714) 484-5459

tcota@dtsc.ca.gov

Financing

Program: Agricultural Drainage Program

Agency/Dept.: State Water Resources Control Board

Industry: Agricultural Drainage Water

Description:

Program provides loans to projects that address treatment, storage, conveyance or disposal of agricultural drainage that threaten waters of the State.

Funds Available: Max Per Applicant: Funding cap of

\$20 million for implementation projects and \$100,000 for feasibil-

ity studies.

Eligible Applicants:

City, county, district, joint powers authority or other political subdivision of the State involved with water management

Due Date: Applications accepted on a continuous basis

Contact: Jule Rizzardo

(916) 341-5822

jrizzardo@waterboards.ca.gov

Program: Agricultural Drainage Management Loan Program

Agency/Dept.: State Water Resources Control Board

Industry: Agricultural Drainage Water

Description:

Program provides loans and grants for drainage water management units, which are land and facilities for the treatment, storage, conveyance, reduction or disposal of agricultural drainage water. Runoff untreated would pollute or threaten to pollute waters.

Funds Available: Max Per Applicant: Funding cap of

\$5 million for implementation and \$100,000 for feasibility study

Eligible Applicants:

City, county, district, joint powers authority or other political subdivision of the State involved with water management

Due Date: Applications accepted on a continuous basis

Contact: Jule Rizzardo

(916) 341-5822

jrizzardo@waterboards.ca.gov

Financing

Program: Clean Water State Revolving Fund

Agency/Dept.: State Water Resources Control Board

Industry: Clean Water, Water Quality, Wastewater Treatment,

Local Sewers, Sewer Interceptors, Water Reclama-

tion, Storm water Treatment

Description:

Low-interest loans for wastewater treatment facilities and nonpoint source pollution control projects

Funds Available: Max Per Applicant: Varies

Eligible Applicants:

Any city, town, district, or other public body created under state law, tribal government or authorized tribal organization with jurisdiction over disposal of sewage, industrial and other waste. Any approved management agency under Section 208 of Clean Water Act.

Due Date: Applications accepted on a continuous basis

Contact: Christopher Stevens

(916) 341-5698

cstevens@waterboards.ca.gov

OTHER FUNDING

Program: Employment Training Panel Program

Agency/Dept.: Employment Training Panel

Industry: Varies

Description:

The Employment Training Panel (ETP) is a state agency that assists employers to solidify their competitive edge by providing funds to partially off-set the costs of job skills training they need to become high-performance workplaces. Reimbursement by ETP is based on each trainee who successfully completes training and a subsequent 90-day employment retention period

Contact: Sacramento Central Office

(916) 327-5640

OTHER SERVICES

Other Services

Program: Coolcalifornia.org

Agency/Dept.: Air Resources Board

Industry: Small Business

Description:

Our goal is to provide resources to all Californians in order to reduce their environmental impact and take action to stop climate change. Realizing local governments, businesses, schools and individuals have different needs, we have customized pages for each audience. Please go to the Cool California website for more information.

Contact: Office of Ombudsman

(916) 323-6791

ombudsman@arb.ca.gov

Website: http://www.coolcalifornia.org/

Program: Business Assistance

Agency/Dept.: Air Resources Board

Industry: Business Assistance

Description:

The California Air Resources Board (ARB) Small Business Assistance Program can help the business community find the resources they need to comply with air quality rules and regulations. For many small businesses, determining whether or not the rules even apply can be problematic. The Small Business Assistance Program can assist businesses to understand what permits, if any, are required, who issues the permit, and the specific requirements of the permit.

Contact: Office of Ombudsman

(916) 323-6791

Other Services

Program: Training and Compliance Assistance

Agency/Dept.: Air Resources Board

Industry: Business Assistance

Description:

The Training and Compliance Assistance Program provides training and materials to ARB staff, air districts, and industry for improving enforcement and promoting compliance. Programs include Compliance Assistance, Training, Visible Emissions Evaluation (VEE) Certification, and National Training Program.

Contact: Office of Ombudsman

(916) 323-6791

Program: Business Assistance Resource Guide For California

Environmental Management

Agency/Dept.: Air Resources Board

Industry: Business Assistance

Description:

This quick reference focuses on governmental agencies that provide some form of assistance to businesses. Agencies are listed by the medium they regulate (e.g., air, water, etc.). Call local agencies first. If they cannot help you, try state and federal agencies. It is expected that this guide will be updated annually. For a printed copy of this guide please contact the California Air Resources Board, Office of the Ombudsman.

Contact: Office of Ombudsman

(916) 323-6791

Other Services **Program:** Clearing the Air For Small Business

Agency/Dept.: Air Resources Board

Industry: Small Business Assistance

Description:

Many businesses operating in California must comply with environmental requirements that protect public health and air quality. The ARB provides small business - especially start-up companies - with information and assistance on all facets of air pollution control and permit requirements. In California, environmental regulations have become a fact of life for business people. Complying with the rules is one way California businesses help protect our state's beauty and natural resources, including the air we breathe. But dealing with government standards, permits and procedures can be a challenge. As the state government agency responsible for air quality in California, the Air Resources Board (ARB) has programs specifically designed to help small business people navigate the regulation process. Our mission is twofold: to ensure healthy, clean air for California and to make doing business in our state as simple and painless as possible.

Contact: Office of Ombudsman

(916) 323-6791

Program: California's Clean Energy Future

Agency/Dept.: Air Resources Board

Industry: Air

Description:

This site provides easy to find information in three broad areas: Jobs, Communities, and Consumers. Quick and easy links are provided to such popular documents as the Clean Energy Newsletter, California's Climate Plan, and Fact Sheets on AB 32. Several videos are also assessable on The Road to Clean Energy, Energy Makeovers, and Climate Plan.

Contact: Office of Ombudsman

(916) 323-6791

Other Services **Program:** Job Referral and Placement

Agency/Dept.: Employment Development Department

Industry: Varies

Description:

California's Employment Development Department (EDD) works with businesses to access the state's entire workforce, as well as to coordinate recruitment activities with local community-based job training and placement organizations called "One-Stop Career Centers." EDD, in cooperation with the One-Stop network, will help to customize and deliver pre-employment and on-the-job training; recruit, screen, and assess workers for specific skills sets; and assist employers to maximize California Enterprise Zone and federal hiring tax credits.

Also, through its CalJOBS system, EDD's Job Service offers a statewide network that provides an instant link between employers and job seekers anywhere in California. This network provides employers with quick access to the largest available pool of job-ready applicants.

Contact:

Website: http://www.edd.ca.gov/Jobs and Training/

Find_a_Job.htm

Program: Clean Energy Workforce Training Program

Agency/Dept.: California Energy Commission

Industry: Workforce Training

Description:

Approximately \$35 million available for clean energy workforce training and development. Funds are distributed through public, private, non-profit, and educational entities for job sector specific training.

Contact: <u>cleanenergyjobs@energy.state.ca.us</u>

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Program: Innovation Hub Initiative (iHub)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The iHub initiative will improve the state's national and global competitiveness by stimulating partnerships, economic development, and job creation around specific research clusters through state-designated iHubs.

Contact: Katy McKenzie

(916) 319-9955

Program: Small Business Development Center (SBDC)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The SBDC's assist prospective and existing small business owners in California to start, retain, or expand their businesses. The Centers assist with business plans, marketing, finance questions, and other business issues. In support of the United States Small Business Administration's Small Business Development Center program, the California Community Colleges provide fiscal and programmatic resources to the state's SBDC's. There are 34 SBDCs in California, 26 of those are hosted by a Community College.

Contact: http://californiasbdc.org/

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Program: Economic Development Corporation (EDC)

Agency/Dept.: Governor's Office of Economic Development (GoED)

Industry: Varies

Description:

The EDC is administered by the California Association of Local Economic Development (CALED). CALED is the premier statewide professional economic development organization dedicated to advancing its members' ability to achieve excellence in delivering economic development services to their communities and business clients. To view complete list of 50 corporations, go to www.caled.org

Contact: Marty Keller

(916) 322-0673

Marty.Keller@OPR.CA.GOV

Websites

Agency/Department Websites

California Air Resources Board established to attain and maintain healthy air quality.

http://www.arb.ca.gov

Dept of Commerce Economic Development Administration

http://www.eda.gov/

Department of Housing and Community Development administers more than 20 programs that award loans and grants for affordable housing, public facilities and infrastructure, and the development of jobs for lower income workers.

http://www.hcd.ca.gov/

California Employment Development Department is the WOTC certifying agency for California employers. Criteria are similar to the Enterprise Zone Hire Tax Credit Criteria. EDD provides a comprehensive range of employment and training services in partnership with state and local agencies and organizations.

http://www.edd.ca.gov/

Employment Training Panel provides financial assistance to California businesses to support customized worker training.

http://www.etp.ca.gov/

California Energy Commission is the state's primary energy policy and planning agency.

http://www.energy.ca.gov/

California Environmental Protection Agency is charged with developing, implementing, and enforcing the state's environmental protection laws.

http://www.calepa.ca.gov/

Governor's Office of Economic Development is a one-stop shop for business assistance and to facilitate and stimulate economic growth through the development and implementation of strategic policies and partnerships.

http://www.business.ca.gov/

National Institute of Food and Agriculture mission is to advance knowledge for agriculture, the environment, human health and well-being, and communities by supporting research, education, and extension programs in the Land-Grant University System and other partner organizations.

http://www.csrees.usda.gov/

California Public Utilities Commission regulates privately owned electric, natural gas, telecommunications, water, railroad, rail transit, and passenger transportation companies. / California Energy Commission is the state's primary energy policy and planning agency.

http://www.cpuc.ca.gov/puc/

Small Business Administration aids, counsels, assists and protects the interests of small business concerns.

http://www.sba.gov/localresources/district/ca/

State Water Resources Control Board provides comprehensive protection for California's waters.

http://www.swrcb.ca.gov/

Department of Toxic Substances Control regulates hazardous waste, cleans-up existing contamination, and looks for ways to reduce the hazardous waste produced in California.

http://www.dtsc.ca.gov/

California State Treasurer is responsible in the areas of investment and finance.

http://www.treasurer.ca.gov/

U.S. Department of Agriculture's Rural Development, Business, and Cooperative Programs works in partnership with the private sector and the community-based organizations to provide financial assistance and business planning.

http://www.rurdev.usda.gov/rbs/

